



Turn your ideas into money. If we print your application story idea, you will receive a reward. Contact Alex Orson at Monitor Technologies. aorson@monitortech.com



Information provided by:
Chris Mohr, Kencotronics (Monitor's Minnesota Representative)

Hubbard Feeds is a long time customer of Monitor Technologies. At the Mankato, Minnesota facility, Hubbard Feeds is using Model KAX rotary paddle units. As a previous Bindicator customer, Hubbard



Feeds grew tired of replacing motors and decided to switch to the more reliable Model KAX available from Monitor. With the Monitor KAX, the customer is "getting longer life" from their rotary paddle bin level indicators.

Unlike many other available paddle units, Monitor's rotary paddle level indicators incorporate a feature that automatically shuts off the motor of the unit when the paddle is in a stalled position, which both extends the life of the motor and minimizes maintenance. Monitor's paddle units also have a built-in slip clutch to protect motor and drive gears from excessive forces.

Chris Mohr recommended the Model KAX be top mounted for use in a corrosive material application. The material flow needed to be cut 12 feet from the top of the 100-foot silo due to conveyors used in the application. This presented a challenge to Monitor's application and engineering departments. Monitor's staff provided possible solutions and preformed rigorous tests to create a solution to satisfy this valuable customer. A 12-foot cable extension was created by Monitor and sold to Hubbard Feeds. The cable extension is surrounded by a 10-foot guard and operates on a 20 second delay.



A dedication to complete customer service including, creating real solutions for the customer's application is part of Monitor's **SecureCare**SM customer service. **SecureCare** service and support begins with a staff of professionals that combine the skills of mechanical engineering, electrical engineering, and industrial and software design, with over 40 years of application experience. Assistance and support is available long after start-up. Monitor provides technical assistance on the function and operation of any product, as well as resolutions to any problems that may arise. This service and support is offered at no charge to customers for as long as Monitor products are in operation.▼



Visit www.monitortech.com For the Latest
Product News and Information

News Briefs

New Innovation in Point Level Sensors

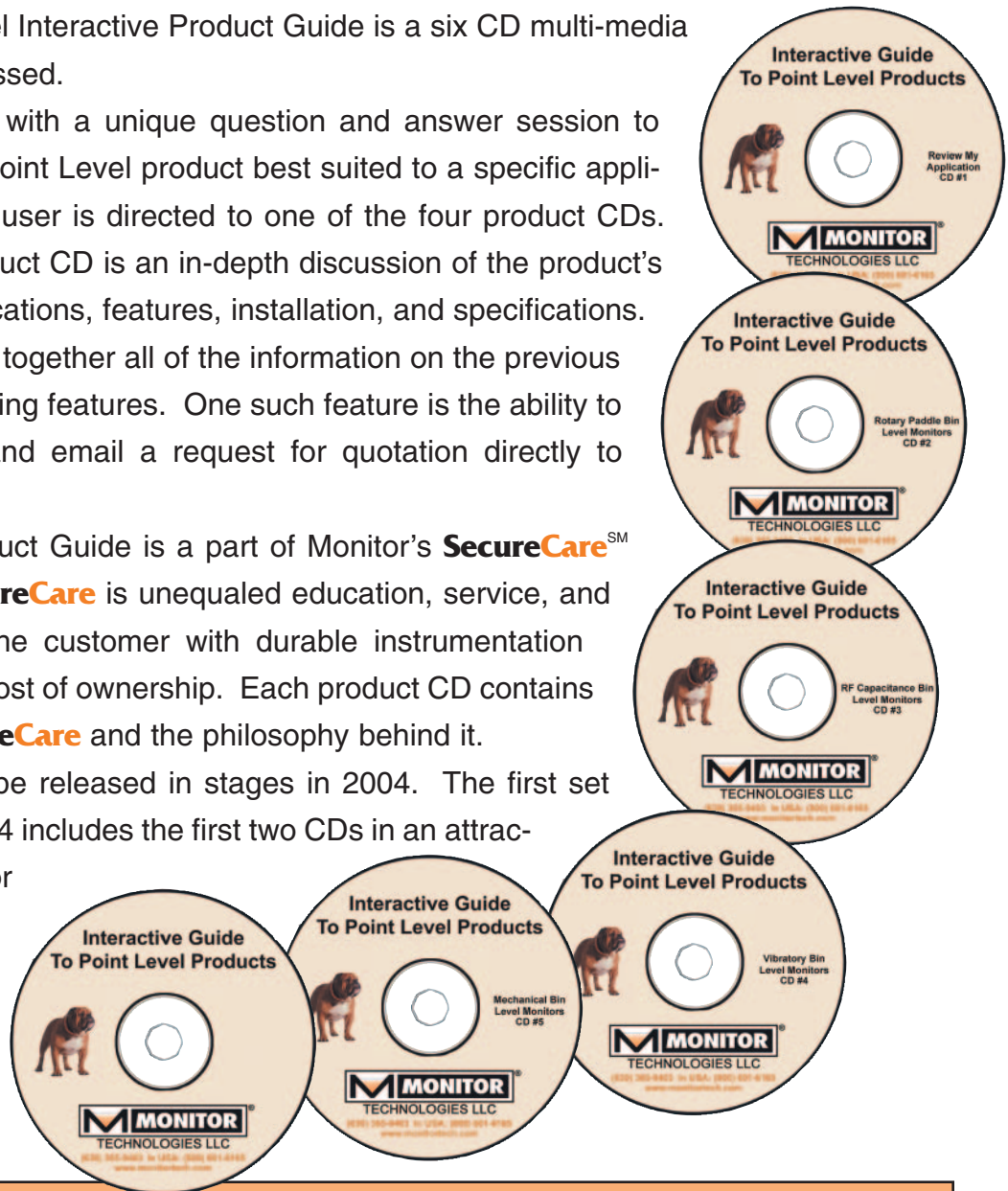
Never before has finding the right point level sensor been so easy. Monitor Technologies Point Level Interactive Product Guide is a six CD multi-media experience not to be missed.

The first CD begins with a unique question and answer session to determine the Monitor Point Level product best suited to a specific application. From there the user is directed to one of the four product CDs. Contained on each product CD is an in-depth discussion of the product's value, technology, applications, features, installation, and specifications.

The final CD will pull together all of the information on the previous CDs and add more exciting features. One such feature is the ability to create a model code and email a request for quotation directly to Monitor.

The Interactive Product Guide is a part of Monitor's **SecureCare**SM customer service. **SecureCare** is unequaled education, service, and support that provides the customer with durable instrumentation having the lowest total cost of ownership. Each product CD contains a presentation on **SecureCare** and the philosophy behind it.

The six CD set will be released in stages in 2004. The first set available in January 2004 includes the first two CDs in an attractive case with room for the entire collection. This Interactive Guide is free of charge and available in North America only.▼



MARK YOUR CALENDAR!

2004 Sales Kick-off Meeting via Web Conference
February 2, 2004 at 1:00 P.M. (Central Time)

